



Knowledge for
Creating and Sustaining the
Build Environment

ACADIANA CHAPTER

Construction Specification Institute

The Addendum

The Acadiana Chapter normally meets the third Monday at Don's Downtown, 301 E. Vermillion St.-Lafayette.
Fellowship Begins at 6:00pm with meeting starting at 6:30pm. Guests are welcome

MARCH PROGRAM

MEMBERSHIP MEETING

Hosted by: Larry McLeod, CSI
[CertainTeed](#)

Program: Fire Resistant Ceiling
and Wall Assemblies
Using Gypsum Board Products

- Overview of fire resistant ceiling and wall assemblies using Gypsum boards, including the two primary ASTM standards that apply.
- Fire-ratings that must be considered when constructing ceiling, wall, and column assemblies; etc.

Date: Monday, March 21, 2011

Time: 6:00 PM. – Social

6:30 P.M. – Dinner

Location: [Don's Seafood and Steakhouse, Downtown, 301 E. Vermillion, Lafayette, LA 70501](#)

**DINNER IS \$13
PLUS TAX AND TIP**

Links to:

[MEMBERSHIP RENEWAL FORM](#)

[CSI Acadiana Roster](#)

(check your status)

[CSI Nat'l Website](#)

(correct your status)

2010-2011 Chapter Officers

PresidentJeff Addison, CSI
 Vice Pres.Chad Abell, CSI, CDT, AIA
 SecretaryDarriel Green, CSI
 TreasurerKen Johnstone, CSI
 DirectorCarl Schexnayder, CSI
 DirectorDon Lester, CSI

Committee Chairmen:

AwardsJeff Addison, CSI
 Programs Jeff Addison, CSI
 MembershipAngelique Hernandez,
 CSI, AIA
 Publications.....Brent Frick, CSI, AIA
 Elec. Communications...Brent Frick, CSI, AIA
 CertificationsWayne Domingue,
 CSI, CCS, AIA

Important Content Information

- editor's note
- 'fyi' on the social media craze (6 articles on this topic that may enlighten us on the use and validity of this networking tool)

Articles of Interest-

- [Design Professionals Grow Leery of "Green" Promises](#)
- [Disqualifying Litigious Bidders](#)
- [National Center for Healthy Housing](#)
- [Board of Contract Appeals Results](#)
- [Do Liquidated Damages Include Phantom Owner Costs?](#)
- [Does Contractor Licensing Leave Owners Unfairly Exposed?](#)
- [Construction Sector Sees Jobs Added in February](#)
- [Building Costs Are Up 2.3% Over Last Year](#)
- [Popularity of Green Schools Increases](#)
- perSPECtives 103, 104, 117

CSI News and Information

- Life Safety Code Registration Form
- CSI 2011 Gulf States Invite and Conference Registration

-NEXT ON THE AGENDA-

MEMBERSHIP MEETING

April 18, 2011

Topic and speaker

TBA

-editor's note-

I have packed a lot of information and links to news articles, etc., into this newsletter... so this note is short: Take your time...enjoy.

-fyi- -on the social media craze-

WHY SOCIAL MEDIA IS A LOT LIKE HIGH SCHOOL

Learning to master social media is a lot like learning to fit in during high school, writes Heidi Cohen. It's important to learn the unspoken rules that govern online interactions, to be generous with your praise and recommendations, and to work your way into the in crowd by getting involved with the right activities and groups, Cohen wrote. [SmartBrief/SmartBlog on Social Media](#) (3/8)

ARE YOU WASTING LINKEDIN OPPORTUNITIES?

Don't use LinkedIn as just an online résumé, but rather as a chance to create a more compelling picture of your skills and abilities, Brendan Cruickshank writes. "Using LinkedIn merely as your Internet resume is like using your cell phone only to make phone calls," Cruickshank writes. [Rehaul.com](#) (2/28)

12 WAYS TO FUSE SOCIAL MEDIA MARKETING AND CUSTOMER SERVICE

Companies typically use social media either as a marketing platform or a customer-service tool -- but there's no reason why the two shouldn't go together, writes Heidi Cohen. The human side of social media provides obvious synergies between marketing and customer-relations activities, and companies that combine the two gain a major competitive advantage. "As your company's point of interaction, customer service is critical to your social media marketing efforts," Cohen writes. [ClickZ](#) (2/22)

MAKE CONSISTENT, COMPELLING CONVERSATION THE HEART OF YOUR NETWORKING

Being willing to join conversations on social networks such as LinkedIn is an important part of networking online, says Ken Colburn, president of Data Doctors Franchise Systems. Steady, consistent updates are an important part of increasing your fan base, he says. "You guys know how to network in the real world - you just need to take those skills online where it's much more efficient," Colburn says.

[SmartBrief/SmartBlog on Social Media](#) (2/17)

7 WAYS TO TURN SOCIAL MEDIA "FRIENDS" INTO REAL CONTACTS

Starting a relationship online is a great way to make a business connection, but Deborah Shane discusses the importance of turning those connections into "actionable relationships." Her tips for nurturing online connections into real relationships include demonstrating integrity and humor as well as supporting their brands and causes across your own networks. [Small Business Trends](#) (2/14)

WHAT EFFECTIVE BUSINESS-TO-BUSINESS SOCIAL MEDIA USERS HAVE IN COMMON

About 12% of business-to-business social media users say they are using the medium effectively, according to a Harvard Business Review survey. These users have traits in common: They craft specific goals and establish clear strategies to achieve them; they tend to use a large number of platforms; and they blend their social media efforts in with their broader marketing strategies, Jeremy Victor writes.

[B2BBloggers.com](#) (1/25)

-articles of interest-

DESIGN PROFESSIONALS GROW LEERY OF “GREEN” PROMISES

FAYETTEVILLE, ARK. (March 2, 2011) — Legal claims over sustainability promises vs. performance of certified green buildings are beginning to mount—and so are warnings to A/E/P and environmental consulting firms, *The Zweig Letter* reported in its Feb. 28 issue. In February, insurance broker... [Read More](#)

DISQUALIFYING LITIGIOUS BIDDERS

Public project owners have long complained that certain contractors are “overly litigious” or even “claim mongers.” Now they are fighting back. There is a growing trend where public entities investigate a low bidder’s claim history and use that history to disqualify the low bidder as nonresponsible. And the courts are allowing this. Recently, the low bidder on an Ohio school project was viewed with disfavor by the school district. Several years earlier the bidder had pursued a successful claim against the district. The district said the bidder was not responsible, citing a variety of factors. There was little question, however, that the district was motivated by the prior claim experience . . . [read more.](#)

NATIONAL CENTER FOR HEALTHY HOUSING HELPS LAUNCH ENERGYPLUSHEALTH

The National Center for Healthy Housing (NCHH) has joined forces with Habitat for Humanity International, Rebuilding Together, and CLEARCorps to form EnergyPlusHealth. In an effort to make healthy and energy-efficient housing more accessible across all income levels, the new coalition intends to equip volunteers with the tools that are deemed necessary to make health and energy-efficient repairs "many low-income homeowners need but can't afford." The pilot program will provide training, tools, and technical materials for the volunteers performing the rehabilitation and repair work . . . [read more.](#)

BOARD OF CONTRACT APPEALS RESULTS: ARE THEY STILL PREDICTABLE?

Several years ago the federal boards of contract appeals were consolidated into two principal boards: the Armed Services Board of Contract Appeals and the Civilian Board of Contract Appeals. While the Postal Service board and Tennessee Valley Authority board continue to exist, the boards have otherwise been consolidated from 11 down to two.

The CBCA has assumed the responsibilities of former boards such as Agriculture, General Services, Department of Transportation, Veterans Affairs, Energy and Labor. The ASBCA has retained its traditional DOD jurisdiction for the Corps of Engineers and NASA boards. This consolidation leads to an interesting question. Are the results of contractor appeals to the new boards consistent with what contractors previously expected under the old boards?

Navigant Consulting, Inc., a global expert services firm serving the construction and engineering industries and presenters of [WPL's upcoming webinar on Construction Scheduling](#), recently studied this issue. The investigators examined results from the old boards in construction related cases . . . [read more.](#)

DO LIQUIDATED DAMAGES INCLUDE PHANTOM OWNER COSTS?

Liquidated damages for late completion of a project are sometimes referred to as a “penalty.” This is inaccurate. While liquidated damages may feel like a penalty to a contractor, they cannot be punitive in nature. In order to be enforceable, liquidated damages must reflect the costs, reasonably foreseeable at the time of contract formation, the project owner will incur if the project is not completed by the scheduled deadline.

The calculation of the daily rate of liquidated damages is the subject of considerable litigation. Contractors challenge the enforceability of these clauses on the grounds the daily rate is arbitrary and does not reflect a forecast of actual owner costs that will be incurred as a result of late completion. A recent federal case is a good example . . . [read more](#).

DOES CONTRACTOR LICENSING LEAVE OWNERS UNFAIRLY EXPOSED

Contractor licensing schemes pose a dilemma. Construction contracts are entered into by corporations, limited liability companies and other forms of business associations. But corporations don't go to school, sit for exams or obtain licenses. That is a role for individuals. And it is the licensed individual, not the corporation, who pulls the building permit and is responsible for supervising the construction. Owners necessarily rely on the diligence and expertise of the licensed individual. But if something goes wrong, do owners have recourse against that individual? Not necessarily. . . [read more](#).

CONSTRUCTION SECTOR SEES JOBS ADDED IN FEBRUARY

Non-farm payrolls increased by 192,000 in February, and the unemployment rate dipped to 8.9%. The construction sector gained 33,000 jobs. Manufacturing and other sectors were also up, although jobs in the state and local government sector were down. Private sector payrolls were up 222,000. [Bloomberg](#) (3/4), [FoxNews.com/The Associated Press](#) (3/4)

BUILDING COSTS ARE UP 2.3% OVER LAST YEAR

RSMean's Construction Cost Index registered an increase of 2.3% in the cost of building between January 2010 and January 2011. The cost of concrete reinforcing was up almost 11%, and site preparation and demolition was up a bit more than 8%. [Reed/ACP Construction Data](#) (3/7)

POPULARITY OF GREEN SCHOOLS INCREASES

Building green schools is becoming a popular trend because they create a healthy environment for students, act as teaching tools and are more cost effective -- a green school can save up to \$100,000 a year, according to the U.S. Green Building Council. Programs such as LEED for Schools and the Green Schools Alliance provide guidance and resources for schools looking to be more sustainable.

[ConstructionDigital.com](#) (1/28)



PER-SPEC-TIVES

OTHER PERSPECTIVES, OPINIONS, EXPRESSIONS, IMPRESSIONS, THOUGHTS AND IDEAS ABOUT THE NOBLE PROFESSION OF SPECIFICATIONS WRITING-- OPEN FOR, AND SEEKING DISCUSSION

No. 103

A-HA! THE TRUTH IS LOOSE IN THE WORLD

by Ralph Liebing, RA, CSI CDT, Cincinnati, OH

"I often believe that many problems could be solved quickly if only we knew about more of the countless products available."

-Sheldon Wolfe, FCSI, CCS

To me, this quote is quite true and very insightful. It also may be a practical impossibility! Take any discussion board, blog, or other exchange of information and you will find that each partisan has a slightly different "take" on things, and quite often a whole different array of products. We, of course, suffer from the "American way" where mere competition is to produce the same product, differently!

Sounds silly, but really, aren't many products slight variations of others? Isn't that the dilemma we are in every work day? We don't "do equal" anymore, because there are no equals per se; every similar item is in some way different from any other; "the" competitive edge!

In that effort, a portion of us may know the full extent, but more than likely the majority of us know about different litanies of products [but short of all of them] that are suitable, comparable and "the same". Of course, the more products you know [other than merely their names] the better you can compare and select the better, more appropriate product for your project circumstances. Would think this makes you a better specifications writer, architect or engineer-- a better tender to your clientele!

One question-- how and where did you acquire your level of product information, data, comparative points, etc.? Was this, per chance contained in some sort of "construction materials" course in some educational format? Does that course still exist in the same forum today? In a closely allied course?

Over time, how did you augment your depth and breadth of such information? Indeed, how you continue that even today? Certainly not by formal structured education [lunch and learns don't count; neither do "read this article and answer 10 questions"]. What is the well of information you go to, often, to seek new or additional information?

The point I'm driving at, is that the various types and levels of schools and college, these days, have either purged that fundamental materials course, or have minimized it or mixed it with other things so the least amount of information is presented. There seems to be a widely held opinion that such instruction is not needed-- **WHAT???** One curriculum I taught had the abundance of design/theory courses, friction loss in plumbing pipes and mechanical equipment [including elevators] but no instruction on basic construction materials like concrete, brick/masonry wood, steel, etc. How does one justify that? Maybe you can pick-up jive or rap on the street corner, but I don't think you'll find any construction talk there nor in all-too-many schools-- if not there, WHERE?

Community colleges may offer more of such courses, but they need to establish transferable credits, and develop allied, working associations with the colleges, or some part of the registration process, so their work in this area is legitimized, creditable and acceptable/required. It cannot merely stand alone, available only to other students in their facilities, and remote to the point where it can do the most good for the students elsewhere and within the professional offices itself!

Carrying shingles for uncle-roofer, selling paint at Wal-Mart, or driving materials to various sites is NOT the way to gain useful knowledge of the materials or their working attributes. Knowing a brick is not a block is fine, but that is like claiming to be a doctor because you have a tongue depressor! It is hard to understand why we continue to shy away from and ignore this situation. You cannot merely insert "architecture" graduates into an office situation, make them negotiate the IDP, educate themselves by non-directional osmosis and hope to improve them or the profession.

Fundamentals always will be just that-- fundamentals-- and they will ALWAYS be needed as the root system that feeds and supports the career of the individual and the overall purpose and production of the profession. Architecture along with being fodder for slick mags, also is part of manuals, catalogs, texts, samples, lunch-and learns and *formal basic instruction!* Better solutions, in less time would seem to have some relationship to the possibility of higher profits, stemming from better, higher quality document production-- and yielding better projects!



PER-SPEC-TIVES

OTHER PERSPECTIVES, OPINIONS, EXPRESSIONS, IMPRESSIONS, THOUGHTS AND IDEAS ABOUT THE NOBLE PROFESSION OF SPECIFICATIONS WRITING-- OPEN FOR, AND SEEKING DISCUSSION

No. 104

EQUALITY OF DOCUMENTS

by Ralph Liebing, RA, CSI, CDT
Cincinnati, OH

Damn it! Specifications are important! *So important, in fact, that they are full and inseparable partners with the drawings! The maze of words that ties the innumerable drawings to the standardized printed forms! The THREE contract documents.*

Now let's get this straight, once and for all, and work to establish this basic premise in the minds of ALL those concerned with construction-- design professionals, consultants, owners, clients, tenants, suppliers, representatives, manufacturers, constructors, sub-contractors, trade workers, and.....students in all construction related curricula.

To do this ***we need to get beyond*** our all-too-pompous and overly professional eliteness and get real! Human! Open! And by golly, "attractive" as to task, status, contribution, value and importance. We need to put aside our pity party that is continually in session, grousing about the lack of new specifiers [when we do nothing to attract and train them], and the low respect and esteem we receive from others [when we do little or nothing to reach out to or approach them for mutual concerns and understanding].

We've been on our collective duff for far too long. Are we so stupid that we do not perceive that our own inaction contributes to the malaise we are almost literally "forced" to work in? We love to stand apart [in our own minds] as near-know-it-alls, so firm and resolute in ourselves and our intelligence, knowledge and experience. Few surpass us-- well, they really do, but in other areas, and by pooh-poohing us and challenging our existence and value.

It would be appropriate to sincerely go back to good ol' Square One and start with what specifications are, their use, their value to various contractual parties and their contribution to projects, overall. The issue is not really about us-- it's about our product and why they even exists. They are maligned by those who are merely touched by them as well as those fully impacted by them. Strange!

One group simply does not understand them. The other does understand in a mis-guided manner and simply finds it more convenient to ignore or obviate them and then gripe, free-lance or work at odds with requirements [and justifying such actions by impugning the specs]-- than to try to better understand and delve into their correct use. Stranger yet!

But there we are, in the middle, cranking away, satisfying ourselves when even some of our bosses and colleagues see us only down the slope of their noses. We refine; we hone; we struggle to get it right [and for the sake of others]; we sweat and strain to be complete, correct, and clear only to find our products as CCC door stops in all too many instances. We really reside in our own version of the firehouse-- a crew ready for emergency calls-- i.e., when the litigation gets going strong and heavy. Oh, there are the minor incidents of misunderstanding, miniscule ambiguity, and flat out misreading, but in the main we're in the "firehouse" cranking out more.

We certainly do not carry the ambiance of the fire fighter, but work in the shadows producing documents many discard in one way or another-- and yet, our produced documents are always named and considered to be one of the Contract Documents-- the triumvirate that controls construction projects. Is there indeed truth in the disparity between the three CD "partners"? One relies on and references the other two which seems to give due credence-- perhaps even equality-- to both. Neither of those others can be used alone to produce projects-- a one-legged situation with no crutch, cane or other support? Not hardly!

NO one is saying we need to "sell" ourselves to others but we sure could use some interfacing, approaching, explaining, education and training in other venues to simply upgrade and acquaint the others in the fundamental goodness, value and proper utilization of what we do. Construction today is too dicey to ever think of not using specifications and the plethora of information in them. The need is to adjust, understand and properly use them on each project and not even waste one minute in trying to obviate or avoid them. In that, we have both some part and responsibilities-- and the first is mutual communications!

Oh, here's a good one-- who in the devil started or invented specifications and spec writing? Might check Genesis 6: 14-16.

Might note, too, that there is no record of any "drawings" Noah had to work to! 'Course his client was no piece of cake!



PER-SPEC-TIVES

OTHER PERSPECTIVES, OPINIONS, EXPRESSIONS, IMPRESSIONS, THOUGHTS AND IDEAS ABOUT THE NOBLE PROFESSION OF SPECIFICATIONS WRITING-- OPEN FOR, AND SEEKING DISCUSSION

No. 117

FLEXIBILITY: A VITAL SPEC WRITING TECHNIQUE

by Ralph Liebing, RA, CSI, CDT
Cincinnati, OH

If you lined up a rank of spec writers, shoulder to shoulder, other than the variation in their physical appearance, what would you notice? Oh, come on; Open Up! You answered "nothing" with a puzzled look on your face at the stupidity of the question. Look deeper- how many of the writers do you know? In talking with them over time, what have you learned about them?

Some are strident, I bet. Some are humorous; Some cynical. Some visionaries. Some dower, angry, even nasty [on their best day]. Some are pleasant, insightful, helpful, willing, open, inquisitive, implacable, meticulous, steadfast [in mindset and method]-- and yes, others are, by golly, FLEXIBLE!!!

And to hedge a bet, venture to say none are what you would characterize as "wishy-washy", for their mere position and status, indicate experience, knowledge, care, intelligence and dedication. They know what they are doing-- and why!

Now the BIG question-- do they all do things in the same way? A cappella, now, in unison---- *NO!* And bless them for that.

Look, we all have been trained differently; educated in dissimilar ways; seen varied experience; and have been provided with very individual attitudes, and perspectives and biases!]. We are different folks, doing SIMILAR chores [i.e. writing specs] in various scenarios, for different clientele, with differing resources, and expected results [successful projects being the expectation here, but also the common goal].

We also have come to know, through various things, that perfection is unattainable, and unnecessary. Even the courts recognized that perfection is allusive and not required, unless we are stupid enough to sign a contract requiring the same. So we do our best-- individually, as we see the task and the solutions best suited to our circumstances.

Now came CSI with the audacity to produce the 16-Division format [the first format]. How much harangue was raised when that came out? [I'm old, but can't remember that]. But it became the widely used and pre-eminent "standard"-- THE way to do things. Those flexible to do so, adopted it and adapted it to their way. It gained favor; it worked for all.

So why now is there the continual harping on the unfortunately concocted downside of MF04? It is not perfect [sorry, Dennis!] But it is good, IF you approach it with a full understanding of its roots and mission, a very flexible mind, and with a mindset to "see how it shakes out", in lieu of how "it shakes you up". It is a program; a plan, a system of sorts; a direction; an assist; a treatment but not a cure; a step for betterment [OK, argue that all you want. but you only show-- your lack of flexibility]

Simply, if your commercial project does not require Division 35 work, don't include it or even reference it! The principles of CSI and use of MasterFormat are NOT mandatory and no member, President, officer, Fellow, long-time member, major influence, Director, etc. can MAKE YOU use them. They are excellent, well-founded, highly astute and recommended, but if you have a circumstance or policy that differs you must be able to be free. Flexible, innovative, adaptable, not what the needs, at your elbow, might be. No system necessarily will fill those needs every time! Too many folks are afraid and stumped by the mere process and guidelines-- they freeze and flounder where rudimentary understanding is missing.

Adapt! Use what you see as fitting to YOUR needs and system. Don't concoct for the sake of concocting [there is no CSI award for that anyway - it's not one of the CSI "C"s]. Take it easy, whether you are still in process of converting or in the throes of making more adjustments to your converted system.

Wishy-washy says you may or may not do it; maybe you'll do that-- maybe not; could be we'll go there at some time later..... No, we need to do better, now, in early contact, teaching of overall fundamentals, refinement and such, before we get into the big game-- we can help ourselves and our situation.

Flexible says we're going to do it, by moving and adapting as we see our system needs. And if your clientele varies and you need 2 or 10 systems, they each should be flexible within their own context. Why does the tree in the middle of Kansas survive the tornado? Firmly rooted in the ground! AND filled with flexure strength..... read "FLEXIBILITY"!

It is not just being different to be different; it is simply that, to succeed, you must the past, the development [not all the nitty-gritty details, please] of specs and how they evolved to where we are today. All the same at root levels, but each really difference to varying reasons

Teaching a singular system ["you do this, this way, ALL the time!"] is inappropriate and misleading-- and gravely short changes the student[s]. To say we do this "in our office" is appropriate so long as you add the caveat that others do things differently. The ability to flex, adapt, and reconfigure is vital, since leaving one office and going to another does not guarantee similar procedures and approaches. Here the possession of broad-ranged construction knowledge, full understanding of how the entire process works and can be "adjusted" as necessary, is crucial to correct development and documentation.

We and our organizations are good at what we do-- it is the open, obvious other things that need doing. And we could do this if we chose not to ignore it, or try to move forward from the wrong point



**Louisiana Engineering Society
presents:
8hr Life Safety Code Seminar
by Don Zeringue**

**Seminar will be held at: State Fire Marshall's Office
8181 Independence Blvd.,
Baton Rouge, LA 70806**

Florida CPD Course #0006020

**March 23, 2011, 8:00am – 4:30pm
Lunch will be served**

Don Zeringue and other plan reviewers from the Baton Rouge Fire Marshal's office will provide a series of mini-seminars (30 to 90 minutes each). Topics will include various NFPA codes including NFPA 101, 72, 2001, 13 and other sprinkler related codes, ADA, Fair Housing and accessible housing. The plan reviewers will also cover other issues and questions that come up during the discussion.

REGISTRATION FORM

Name: _____

Address: _____

City: _____ State: _____ Zip: _____

PhoneNumber: _____ Email: _____

REGISTRATION: **Society Member \$195** **Non Member \$240** Visa M/C
Lunch is included in registration cost. (We do not accept American Express)

CardNo. _____ Exp.Date _____

Signature: _____

Mail checks and registration to: Louisiana Engineering Society, 9643 Brookline Ave., Ste. 116 Baton Rouge, LA 70809
You may fax your registration to: (225) 924-2049 or email to les@les-state.org
For more information please visit our website: www.les-state.org
If you have any questions, please call the LES office at (225) 924-2021.

Sorry, no refunds will be given after March 9, 2011
Seating is limited to 75 participants, so register now!!



GULF STATES REGION CSI 2011 CONFERENCE

Friday, April 29 & Saturday, April 30, 2011
Renaissance Riverview Plaza Hotel, Mobile, Alabama

Join us in Mobile!!!

*The Birthplace
of
Mardi Gras*



Preliminary Agenda:

Friday, April 29, 2011

| | |
|--------------------|--|
| 8:20 am | Golfers leave hotel (tee time 9:00 am) |
| 11:00 am – 5:00 pm | Registration Open |
| 2:00 pm – 3:00 pm | GSR Board of Directors Meeting |
| 3:30 pm – 4:30 pm | Opening General Session |
| 4:30 pm – 6:00 pm | Mix & Mingle Hospitality Suite |
| 6:30 pm | Round Robin Dinner (12 locations) |
| 8:00 pm – until | Hospitality Suite open |

Saturday, April 30, 2011

| | |
|--------------------|-------------------------|
| 8:00 am – 12:00 pm | Registration Opens |
| 9:00 am – 11:50 am | Dual Track CEU Seminars |
| 8:45 am – 3:00 pm | Table Tops open |
| 12:00 pm – 1:00 pm | Lunch |
| 1:00 pm – 2:50 pm | Dual Track CEU Seminars |
| 3:00 pm – 4:30 pm | GSR Annual Meeting |
| 4:30 pm – 5:30 pm | Hospitality Suite open |
| 6:00 pm – 8:30 pm | Dinner & Awards |
| 9:00 pm – until | Hospitality Suite open |
| TBD | GSR Water Ballet |

NOTE: Registration form is posted on: <http://gulfstates.csinet.org>



GULF STATES REGION

CSI 2011 CONFERENCE

Renaissance Riverview Plaza Hotel, Mobile, Alabama

FRIDAY April 29 - SATURDAY April 30, 2011

ATTENDEE INFORMATION:

| |
|------------------------|
| Chapter |
| Name |
| Address |
| City |
| State & Zip |
| Email |
| Phone # |
| Spouse Name |
| Special Need |

CONFERENCE REGISTRATION INFORMATION:

| | NO | PRICE | TOTAL |
|---|--------------------------|-----------------------------|-------|
| Conference Attendee Registration (until 3/30/11) : (includes Friday Opening Session; Saturday Seminars, Lunch , General Meeting & Banquet for one) | | \$180 | |
| Spouse Tour (10:00 AM to 3:30 PM Saturday) : (includes transportation, Bellingraph House & Gardens & 35 minute River Cruise) | | \$35 - dutch treat lunch | |
| Student (includes Friday Opening Session; Saturday Seminars, Lunch , General Meeting & Banquet) : | | \$75 | |
| Golf Outing (Friday Morning at Azalea Gulf Course includes Cart, 3 balls, range balls & Green Fee) : | | \$60 | |
| Additional Saturday Box Lunch & Product Exhibit – Spouse/Guest: (11:50 AM until 1:00 PM - 1 included in Conference Registration) | | \$20 | |
| Additional Saturday Banquet - Spouse/Guest: (6:00 PM until 8:30 PM - Coat & Tie Requested - 1 included in Conference Registration) | | \$65 | |
| Late Registration (after 3/30/11) | | \$195 | |
| {see NOTES at bottom of page for Friday Supper and charter fishing trips} | TOTAL AMOUNT = \$ | | |

HOTEL INFORMATION

Renaissance Riverview Plaza Hotel
 26 North Water Street, Mobile, AL 36602
 Phone: 251-415-3083 or 800-922-3298
 State that you are with "CSI 2011"
 Self parking \$6.00/day (multiply in/out OK)
www.renaissancehotels.com/mobrv

All hotel reservations must be made by
3/31/11 in order to guarantee rates below.
Rates:
 Single Occupancy: \$119
 Double Occupancy: \$119

PAYMENT INFORMATION

Checks payable to:
 Mobile Bay Chapter CSI
 P.O. Box 922
 Mobile, AL 36601
 Questions? Call Dudley Flotte @ 251-968-6700
 or email him at: dflotte@hotmail.com

BANQUET MAIN COURSE - Number of: _____ Beef _____ Pork _____ Chicken

NOTES:

- 1) For Friday Supper, you will be given a choice of 12 Restaurants/Bars/Festivals, 10 of which are within walking distance (dutch treat).
- 2) Various Friday half day salt water fishing trips are available in Mobile Bay (15 minutes away at Fairhope Marina) or offshore (one hour away at Zekes Landing in Orange Beach, AL). You will make reservations directly with the marina - call Dudley for details or email him: dflotte@hotmail.com

Gulf States Region

Below are the chapters that make up the Gulf States Region of CSI.
Click on the map to view the leaders and officers of that chapter, and other chapter information

Regional Directors

Robert B. Swan, CSI, CCS, CCA

Mathes Brierre Architects
201 St. Charles Ave, Ste. 4100
New Orleans, LA 70170-4100
Tel: 504-586-9303

rswan@mathesbrierre.com

M. Keith West, CSI, CDT

West Architectural Specialties
Ridgeland, MS 39157
US
Tel: 601-982-1601

keith@westarchspeg.com



Website: <http://www.csinet.org>

99 Canal Plaza, Suite 300, Alexandria, VA 22314-1588
(800) 689-2900 / FAX (703) 684-0465

CSI - The Construction Specifications Institute, founded in 1948, is a not-for-profit organization dedicated to the advancement of construction technology through communications, education, research and service. CSI serves architects, engineers, interior designers, landscape architects, specifiers, contractors, subcontractors, building officials, suppliers, product manufacturers, attorneys, and others in the construction industry.

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