



Knowledge for
Creating and Sustaining the
Build Environment

ACADIANA CHAPTER

Construction Specification Institute

The Addendum

The Acadiana Chapter normally meets the third Monday at Don's Downtown, 301 E. Vermillion St.-Lafayette.
Fellowship Begins at 6:00pm with meeting starting at 6:30pm. Guests are welcome

JUNE PROGRAM

MEMBERSHIP SOCIAL & MEETING

Hosted by: CSI Acadiana &
CSI Baton Rouge

Program: Social and Fellowship

- Mr. Floyd Sterling, Gulf States Region President will be the guest speaker.
- He will share the latest on Institutional and Regional news.
- Please review the invitation included in the body of this newsletter for **RSVP** information

Date: Monday, April 18, 2011

Time: 6:00 PM. – Social
6:30 P.M. – Dinner

Location: [Pat's Fisherman's Wharf in Henderson](#)

DINNER IS \$23 PER PERSON

Links to:

[MEMBERSHIP RENEWAL FORM](#)

[CSI Acadiana Roster](#)

(check your status)

[CSI Nat'l Website](#)

(correct your status)

[Pledge of](#)

[Allegiance](#)

(For our Patriots)

THANK YOU!

2010-2011 Chapter Officers

President....Chad Abell, CSI,CDT, AIA

Vice Pres....Angelique Hernandez, CSI, AIA

Secretary....Angelique Hernandez, CSI, AIA

Treasurer....Ken Johnstone, CSI

Director.....Karl Schexnayder, CSI

Director.....Don Lester, CSI

Committee Chairmen:

Awards.....Chad Abell, CSI,CDT, AIA

Programs....Angelique Hernandez, CSI, AIA

Membership....Angelique Hernandez, CSI, AIA

Publications....Brent Frick, CSI, AIA

Elec. Communications...Brent Frick, CSI, AIA

Certifications...Wayne Domingue, CSI, CCS, AIA

Important Content Information

- editor's note – Time lag is sometimes unintentional
- 'fyi' – Additional CEU availability
- Clean and Green Invitation
- Upcoming webinars

Articles of Interest-

- When Codes Aren't Enough
- New Concrete Could Add Years to Bridge Life
- Parapets – Where Roofs Meet Walls
- Adhered Veneers and Inward Vapor Drives: Significance, Problems and Solutions
- Tough Composites Find New Market in Concrete Work
- The Knee-Jerk "Notice" Defense
- Building Total Lifecycle Cost Becomes A Focus
- Recovering Consultant Fees as a Change Order Cost
- perSPECTives 125, 126, 127

Upcoming Webinars

- CSI Webinar: Marketing Green Building Products to the AEC Industry Professional
- Construction Bond and Contract Provisions: A Review of Surety Rights, Duties, Obligations, and Defenses

-NEXT ON THE AGENDA-

MEMBERSHIP MEETING

General Membership

July 21, 2011

Topic and speaker

TBA



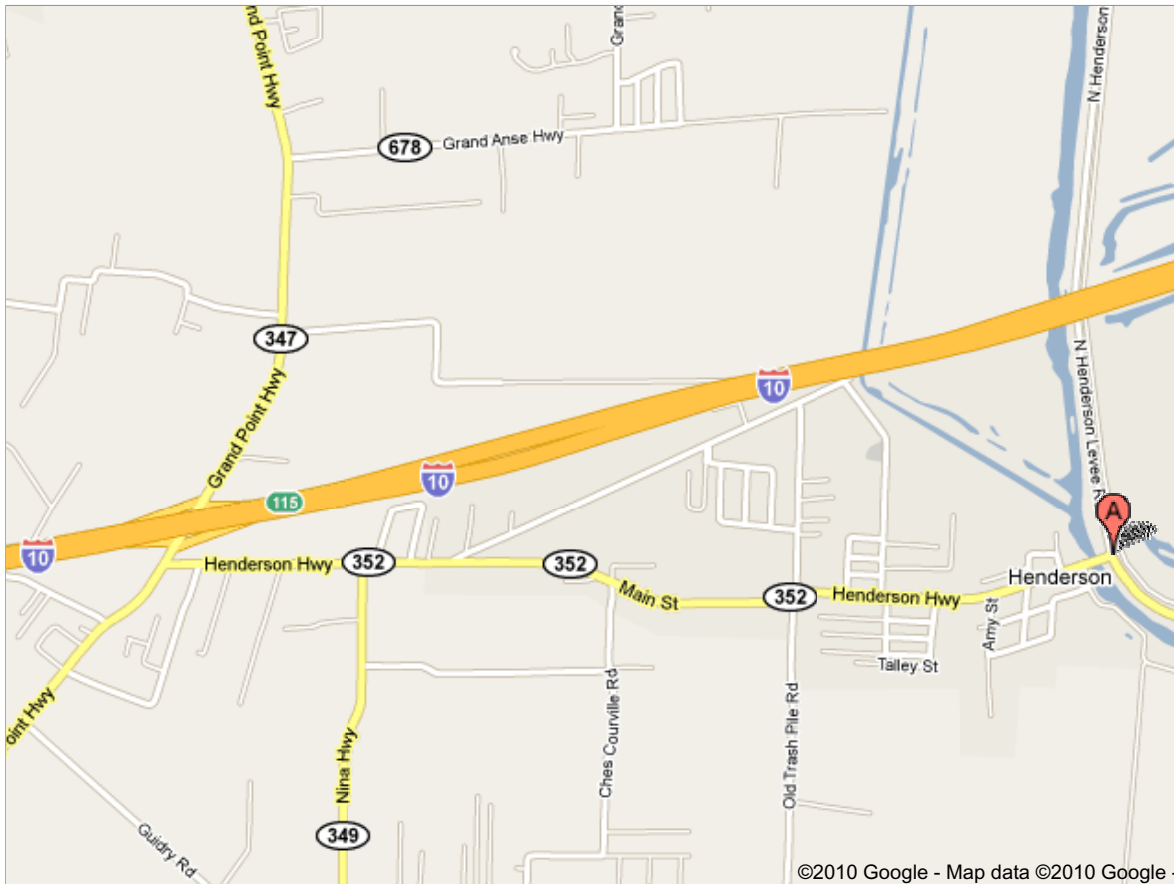
Pat's Fisherman's Wharf Restaurant
near **1008 Henderson Levee Rd,**
Breaux Bridge, LA 70517

Get Google Maps on your phone



Text the word "GMAPS" to 466453

- A. **Pat's Fisherman Wharf Restaurant & Seafood Market & Atchafalaya**
1008 Henderson Levee Road, Henderson, LA -
(337) 228-7512 - 1.6 mi W
11 reviews





clean & green

Environment-friendly
fire suppression product
road show.

Presented by Tyco and Fire & Safety Specialists

See for yourself the impressive abilities of the top clean-agent systems available. SAPPHIRE® Clean Agent looks like water but causes no damage to electronics or other critical assets. INERGEN® Clean Agent, an industry original, is comprised of atmospheric inert gases. Receiving excellent environmental ratings, both agents work in enclosed areas and are ideal quick-response systems for use where people may be present. Reserve your space now for this private showing of the latest fire fighting technology, and learn what it means to Protect Responsibly™.



What:

Briefing on SAPPHIRE and INERGEN technology plus exciting demonstrations that show what happens when active electronics and other precious items are subjected to agents.

2 CEU CREDITS

When:

June 16, 2011 6:00p.m. - 8:00p.m.

Dinner will be served following the presentation

Where:

Fire & Safety Specialists

7701 Johnston St.

Lafayette, LA 70596

337-993-9377

Web: www.teamfss.com

Who:

Jon Carlisle, Ansul Incorporated

Joe Ziemba, 3M

Limited Space Available

Please RSVP by June 9, 2011 to:

Brooke Hebert

337-993-9377

bhebert@teamfss.com



by Tyco Fire Suppression & Building Products

-editor's note-

I know...I know. It has been a couple of months since the last newsletter. Please take a moment out of your day to read the information included herein. I have packed two months of information into this issue. So, grab a cup of coffee and enjoy!!

Please make reservations for CSI meeting by 5 PM Friday June 17, 2010 with Melody Howard at <mailto:nw2@bellsouth.net>.

Please make reservations for AIA meeting by Thursday June 9, 2011 with Brooke Hebert at bhebert@teamfss.com

-fyi-

Additional CEU Courses:

1. HARD FACTS ABOUT SOFT SURFACES

Information about fiber categories and types; fiber finishes; problem fibers; choosing the right fabrics; cleanability; flame retardant; etc.

CEU provided by Fiber-Seal
Hosted by Cyrus Oriental Rugs
4111 Johnston Street

Lunch provided. RSVP by Mon June 13 chas_eunice@yahoo.com

Time: 11:30 a.m. - 1:00 p.m.
Date: June 15th – Wednesday

-articles of interest-

WHEN CODES AREN'T ENOUGH

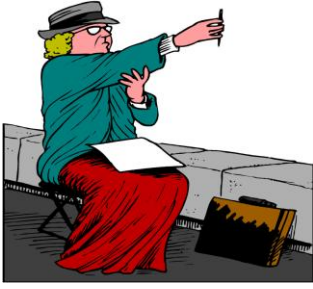
Building codes have moved beyond recognition of "usual and customary" to their current state of "best practices." Unfortunately, it appears as though our weather is changing as well, and best practices today may not be adequate for current (and future) stresses. [Read more](#)

NEW CONCRETE COULD ADD YEARS TO BRIDGE LIFE

Researchers at Canada's NRC Institute for Research in Construction have developed concrete they say can diminish shrinkage, reduce cracking, and double the lifespans of bridges and roads. The key difference in this concrete is the use of "lightweight porous shale fine aggregate," which retains more water than the traditional mix and allows the concrete to heal itself. GreenBiz.com

PARAPETS – WHERE ROOFS MEET WALLS

Historically, so many problems have occurred with parapets that we have a name for it: "*parapetitus*." They have a long history—which of course is not always clear—that allows me to embellish without threat of peer review reversal.¹ Their major function...[read more](#)



PER-SPEC-TIVES

OTHER PERSPECTIVES, OPINIONS, EXPRESSIONS, IMPRESSIONS, THOUGHTS AND IDEAS ABOUT THE NOBLE PROFESSION OF SPECIFICATIONS WRITING-- OPEN FOR, AND SEEKING DISCUSSION

NO. 125

TAKES TWO TO.....errrr, TANGO!

by Ralph Liebing, RA, CSI, CDT
Cincinnati, OH

"It takes two to tango, two to tango....." Hey, wait here, this isn't Dancing with the Stars!!! But I must say that construction is replete with "two tos" in construction. More than just the occasional small crews, but starting earlier and in greater numbers.

How about pro and rep? A twosome, right? Each with different needs and different information and different perspectives [and oh, yes the singular drive to be profitable]-- but still a twosome drawn [or thrown] together for a common cause. In a way a strange couple who do need each other to solve problems.

- Be honest; even if your news or message is bad or adverse; don't hedge or lie to me—it does neither of us any good;
- Be open, straight forward, clear and helpful;
- You are a member of my design team and I rely on your information when making some decisions-- best we be in synch;
- It is no sin if you honestly "can't"—at least I know your status;
- Be timely; respond when requested; try to make periodic calls for updates; Keep your info in my library current [IF you're interested in my work. business];
- Don't dis your competition, I want to know only about your product and what you can do!;
- To me, appearance, approach. manner and credibility are linked;
- Be helpful, if you can, by giving only what is asked and alternates that seem reasonable-- don't try to sell me everything; your suggestions are welcome since you know line better than I do;
- "I don't know!"[is a valid answer]-- please say so and find out—quickly!;
- Don't "ooze", be professional in all things from appearance to information offered;
- Don't placate or pander, state your case and understanding;
- Don't expect miracles from me-- I must be a dispassionate and pragmatic professional in fairness-- to all;
- Don't send me "dumb" gifts to motivate or reward me--
- Just appreciate my position and what WE need to accomplish TOGETHER!!!!

In return, during our "tango" [and always}, you have my pledge to give ALL of this back to you! But please understand that my not-specifying your product[s] is not a "slam" against your products or you personally. It means that in our judgment some other product makes a better fit. Of course, it's the American way to make a product similar, but just different enough from others to make it unique. That most of the time is not automatically a new part of our "tango"-- our common effort is to make the project construction correct".

You may consider us "over-demanding" or unreasonably strict, but our clients expect the very best project for the money they spend. And unfortunately [in a way] there are many solutions—an assortment where some include your product and some do not. Our job is to find the one that the Owner is willing to buy!

In that we need a partner, who is fully understanding and involved. You folks, unfortunately face the dilemma-- our product "needs" [many times very limited in normal production] which you try to match with products your manufacturers sell. Sometimes mass-produced items suffice; sometimes we need to customize them in some fashion.

Think of trying to do the tango as a solo dance and tell me we don't need amicable, informed, talented flexible and contributing partners!

Hey! And thanks for being there-- much appreciated!

ADHERED VENEERS AND INWARD VAPOR DRIVES: SIGNIFICANCE, PROBLEMS AND SOLUTIONS

Adhered veneers, in which masonry units are directly attached to a substrate via mortar and ties without a drainage or ventilation gap, have become a very popular finish in residential and light commercial construction. Reprinted with permission from Journal of Building Enclosure Design, Summer 2009, pages 31 - 35.

[Download Complete Document .pdf](#)

TOUGH COMPOSITES FIND NEW MARKET IN CONCRETE WORK

Fiber-reinforced thermoset composites could be the material of the future whenever corrosion is an issue. The composites offer the corrosion resistance that makes them ideal for applications including bridge building and other infrastructure. These tough resins are increasingly being used in conjunction with premanufactured "stay-in-place" forms for concrete work. [Composites Technology magazine/Composites World](#)

THE KNEE-JERK "NOTICE" DEFENSE

Construction contractors face many requirements to provide the project owner or owner's representative with notification of certain conditions or occurrences. Timely notice is frequently a contractual prerequisite to any adjustment of the contract price or schedule. Consequently, owners routinely raise lack of notice as a defense to contractor claims - even when the owner was fully aware of the event.

This knee-jerk notice defense was evident in two recent cases. The discovery of subsurface conditions which differed materially from the representations in the soils reports prompted an immediate flurry of email correspondence among the contractor, the owner and the owner's consulting engineer. Yet the owner later argued that the contractor's claim was contractually barred by failure to give formal notice within 10 days of discovery of the condition . . . [read more](#)

BUILDING'S TOTAL LIFECYCLE COST BECOMES A FOCUS

The growing trend of owners and occupants looking for longer building lifespans is prompting developers and architects to consider the overall flexibility of design, speed of installation and durability of buildings. "These factors, including lifecycle costs and flexibility of product to meet the demands of occupants over a 50 to 60 year building lifecycle, are coming to the fore," said SAS International's Andrew Jackson. One approach is "upgrading the space to include ceilings, raised floors and services rather than just offering shell and core," Jackson added. [Construction Week](#) (5/19)

RECOVERING CONSULTANT FEES AS A CHANGE ORDER COST

On federal contracts, there is a maxim. Costs incurred by a contractor in negotiating, facilitating, or expediting a government-mandated change are recoverable costs of contract performance. Costs incurred in preparing, furthering, or prosecuting a claim are not recoverable costs. The line, however, is not always easy to draw.

In one recent case, the government mandated a change in the HVAC equipment. It was not clear exactly what equipment would satisfy the government's demands. The contractor retained a mechanical consultant to coordinate the discussion between the government and potential suppliers, arriving at an acceptable specification. The government had no problem paying the contractor for the increased cost of the substitute equipment. But the government balked at paying the contractor's consultant fees . . . [read more](#).



PER-SPEC-TIVES

OTHER PERSPECTIVES, OPINIONS, EXPRESSIONS, IMPRESSIONS, THOUGHTS AND IDEAS ABOUT THE NOBLE
PROFESSION OF SPECIFICATIONS WRITING-- OPEN FOR, AND SEEKING DISCUSSION

NO. 126

IN MEMORIAM.....

BY Ralph Liebing, RA, CSI, CDT, Cincinnati, OH

Nothing can, or ever should, overshadow or diminish the sacrifices we remember on Memorial Day and other commemorative days where we salute, recall, and remember those who served defending our freedom-- and gave their all.

Teens who never saw their twenties! Older people who got no chance to retire. Lives ended with the crack of the rifle, or the rumble of the tornado, Families with an eternal void, but such wonderful, unfading memories of the good times, in spite of the devastation of property or the lifeless strewn across the battlefield.

Thank you, we say-- we know you rest in peace, and we live in the freedom you bought us! Each lost soul has made some sacrifices and helped others, at some time-- the rotation of life.

This is a gigantic element of Americana—so troubling in a way; so touching; so all-encompassing to each and every corner of America. It happens continuously and we really don't understand in most cases why-- especially cancer in small ones, or grenade explosion the day before heading home.

In the microcosm of family, a community, a workplace, a profession, there are similar but tiny reflections of good deeds, sacrifices, and massive effort, often in face of very difficult circumstances. No, not life-threatening, but still making way for a future, yet uncharted unknown and with fogged perspective.

Parent strives for a better day for each child; siblings despite normal "differences" pull for each other; neighbors are ready to help; churches and schools are ever present; and community services abound from emergency help to other assistance in times of various needs. In each of these there is some sacrifice, some caring, some effort to make better for those coming on.

So from the glitter, snap and precision of an Arlington internment, to that small family group in some remote rural area, each passed on for whatever reason, IS reason for our tears, and lasting memories.

So on Memorial Day, we symbolically shake that hand again, or snap a salute with arthritic hands to send our eternal thanks. Man, woman, or child; new or old, each has touched us and our lives and changed us, perhaps just a little. Tough in business we be, but soft in purely human time-- it's time to emphasize memories we carry daily. Salute! Thanks! and God Bless!



-upcoming webinars-

CSI WEBINAR: MARKETING GREEN BUILDING PRODUCTS TO THE AEC INDUSTRY PROFESSIONAL

June 9, 2 p.m. ET

There are three steps to green building product marketing: Verification, Documentation, and Distribution. If one of these steps is missing, the manufacturer could create obstacles for a success product launch.

[Learn more, or register.](#)

CONSTRUCTION BOND AND CONTRACT PROVISIONS: A REVIEW OF SURETY RIGHTS, DUTIES, OBLIGATIONS, AND DEFENSES

Tuesday, June 14, 2011, 1:00-2:30 p.m. (EDT)

Surety bonds can contractually affect multiple parties involved in the project. This webinar will review the rights, duties and obligations of the parties as determined by the rules of contract interpretation and applicable precedents. Attendees of the webinar will learn how to: review surety rights, duties, obligations, and defenses; examine performance options; define specific contract provisions and understand what is recoverable; and more. Addressing attendees will be Ober | Kaler Principal **Barbara Werther**. To register, [click here](#).



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OTHER PERSPECTIVES, OPINIONS, EXPRESSIONS, IMPRESSIONS, THOUGHTS AND IDEAS ABOUT THE NOBLE PROFESSION OF SPECIFICATIONS WRITING-- OPEN FOR, AND SEEKING DISCUSSION

No. 127

THE NEED

by Ralph Liebing, RA, CSI, CDT-- Cincinnati, OH

Congratulations! You've won the contest and have been awarded the contract. You have rolled out your best marketing effort from "silver-tongued prose" to PowerPoint presentation, to your glitzy brochure, and long list of clients. You have successfully projected your firm in a direct, truthful manner, aimed to the specific needs and project of the prospective client. You have shown that your firm is fully capable of providing all of the services required to produce a successful project for the client. Sorry! But NOW the real work begins!

It is highly advisable [and of increasing importance] that before the Professional Service Agreement is executed, that the design professional and client have in-depth conversations. These should address and resolve the issues of the package of services which are basic to the fee projected; the ability to adjust the scope of services with commensurate adjustments in the fee; the levels of services anticipated; and the creation of a fully understood agreement and relationship between professional and client.

Often with the array of delivery systems, the contractor takes a stronger and more direct route to the client and their relationship too often ignores the appropriate relationship and influence of the professional. While somewhat understandable, this is a most unfortunate situation and places the three primary parties to the project on an uneven basis.

The talks between professional and client, early-on, are not to prevent or obviate those of the contractor, but are advised primarily to ensure that the client is fully aware of the coming events, operations, interfaces, and relationships on the project. In addition, they clarify and set in exacting terms what the professional will do, and how such actions and activities impact the project and the other parties.

For example, a base fee may include a limited number of submittals. These may be only those of a crucial nature, specific to the project, and do not include those for highly standard products [hollow metal doors and frames for example]. It is important for the client to know this so it does not appear later to be a shortcoming of the professional, but rather are recognition that the standardized work is generally acceptable and does not impact the project in a drastic manner, if slightly varied.

Also in regard to submittals, the client needs to know that in the event that the contractors submit improper or inadequately reviewed submittals, the professional will return them, without necessary action. Should the contractor claim disruption of the project schedule by this action, the professional is in a position to show that, indeed, improper action in submitting the submittals is the cause and not some errant effort by the professional.

Another emerging program is LEED or green building procedures. The professional is well advised to at least broach this topic with the client so there is ample opportunity to incorporate the program or reject it, on the part of the client. The client may have minimal information about the program and the cost and added effort involved, but should at least be offered the chance to consider it. To avoid this conversation could reflect adversely on the professional later in the project.

In essence, the suggested conversations are frank and open talks about aspects of the service contract that need full airing and understanding between the parties. With two separate contracts [minimum] for the project, it is to the mutual benefit of the professional and the client to have these conversations and reach the understanding. Fairness, of course, is a prime issue-- and works in a two-way manner! Certainly, this all serves to minimize if not avoid the vying for position or advantage on the project, and the pitting of one party against another. Cohesiveness and mutual understanding between the three primary parties is crucial to project success, and profitability for all. Mutual thinking and understanding, common goals, and a full "meeting of the minds" is essential to project success-- and IS required in addition to the contract!

The NEED? Simple, straight-forward conversation to reach, perhaps even more importantly, mutual respect!

Gulf States Region

Below are the chapters that make up the Gulf States Region of CSI.
Click on the map to view the leaders and officers of that chapter, and other chapter information

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CSI - The Construction Specifications Institute, founded in 1948, is a not-for-profit organization dedicated to the advancement of construction technology through communications, education, research and service. CSI serves architects, engineers, interior designers, landscape architects, specifiers, contractors, subcontractors, building officials, suppliers, product manufacturers, attorneys, and others in the construction industry.

The Addendum is a bi-monthly newsletter by the Acadiana Chapter CSI. Addendum does not approve, disapprove or guarantee the validity or accuracy of any data, claim, or opinion published. Opinions expressed by authors do not necessarily reflect the views of CSI. Product information or services included do not constitute an endorsement by CSI. Appearance of products or services, names, or editorial copy does not constitute an endorsement by the Gulf States Chapter of the Construction Specifications Institute

Membership Fee:

\$240 Institute (Professional/Industry/Associate)	\$35 Chapter	=	\$275/yr.
\$115 Institute (Intermediate- <3 years experience)	\$35 Chapter	=	\$150/yr.
\$-0 Institute (Retired/Emeritus)	\$10 Chapter	=	\$10/yr.
\$ 27 Institute (Student)	\$-5 Chapter	=	\$32/yr.

Visit our Acadiana-CSI website: <http://www.csiacadiana.org/>